**Legal Department Goals 2018**

**Corporate**

1. WEST, Complete conversion of marketing and IT resources to WEST operations.
2. Complete development of WEST purchasing platform through the review and execution of supplier contracts.
3. Establish state by state standard form employment and compensation agreements.

**Underwriting**

1. Develop State by state underwriting training video for agents and direct operations.
2. Establish National Commercial Transaction Underwriting and quoting processes.
3. Work with National participants to develop E-closing and remote notary regulations and acceptable practices.

**Claims**

1. Implement new Claims management system by end of first quarter.
2. Reduce cost of outside litigation counsel by moving management of litigation to corporate legal (Alice Chuang).
3. Establish metrics for measuring claims loss recoupment and improve upon past recoupment success by 15% over 2017 by consolidating management of recoupment files.

**National Escrow**

1. Create awareness materials for the ever-changing escrow desk (eNotarization awareness, WFG scholar updates, etc.)
2. Created standardized General Provisions for each direct operation
3. Create escrow manager toolbox that includes any type of transaction that escrow managers may anticipate